

# T2 Biosystems

(NASDAQ: TTOO)

May 2020

# Forward-Looking Statements

This presentation contains forward-looking statements. Such statements reflect the current views of senior management of T2 Biosystems, Inc. ("we", "us", "our", "T2", "T2 Biosystems" or the "Company") and include those about T2's goals, strategies, plans, objectives, prospects, milestones, future operations, business and industry, anticipated product benefits, future events and conditions and potential scenarios. Such statements and those that include the words "expect," "intend," "plan," "believe," "project," "forecast," "estimate," "may," "should," "anticipate" and similar statements of a future or forward-looking nature identify forward-looking statements for purposes of the federal securities laws or otherwise. Forward-looking statements address matters that involve risks and uncertainties. Each forward-looking statement is subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such statement, including, for example: (i) our status as an early commercial-stage company and expectation to incur losses in the future; (ii) our ability to obtain marketing authorization from the FDA or regulatory clearance for additional product candidates in the United States or abroad; (iii) the market acceptance of our technology; (iv) our ability to timely and successfully develop and commercialize existing and future product candidates; (v) our lengthy and variable sales cycle and lack of sales history; (vi) our ability to successfully manage growth; (vii) federal, state and foreign regulatory requirements; (viii) our uncertain future capital needs and ability to raise future capital; (ix) dependence on third parties; (x) recruiting, training and retaining key personnel; (xi) competitive factors; (xii) manufacturing and other product risks; (xii) risks related to intellectual property; and (xiii) other risk factors included in our annual report on form 10-K filed with the Securities and Exchange Commission (SEC) on March 14, 2019 and other documents we file with the SEC from time to time. Accordingly, there are or will be important factors that could cause our actual results to differ materially from those indicated in these statements. The statements made herein speak only as of the date of this presentation. We do not undertake, and specifically disclaim, any obligation to update any forward-looking statements contained in this presentation.

# Investment Highlights

A platform technology with multiple, billion-dollar franchise opportunities



## T2 Platform

Innovative technology platform



## First-in-Class Dx

Provide species-specific results, direct from whole blood, in 3 to 5 hours



## Large Market

\$2B+ initial market potential



## Reimbursement

Covered by existing reimbursement codes



## Robust Pipeline

A new generation of diagnostics



## Execution

Focused U.S. Commercial effort

# T2 Biosystems

**We deliver life-saving  
innovations to  
achieve targeted therapy, faster.**



# Sepsis is a Global Problem with Fatal Consequences

An estimated 11 million people worldwide die annually with sepsis, more than all cancers combined



Sepsis contributes to  
**1 in 5 deaths**  
globally

# Sepsis Represents \$41 Billion in U.S. Healthcare Costs

Claims more U.S. lives each year than the top three cancers combined: lung, colorectal, breast



Costs the U.S.  
healthcare system  
\$41 billion annually<sup>1</sup>



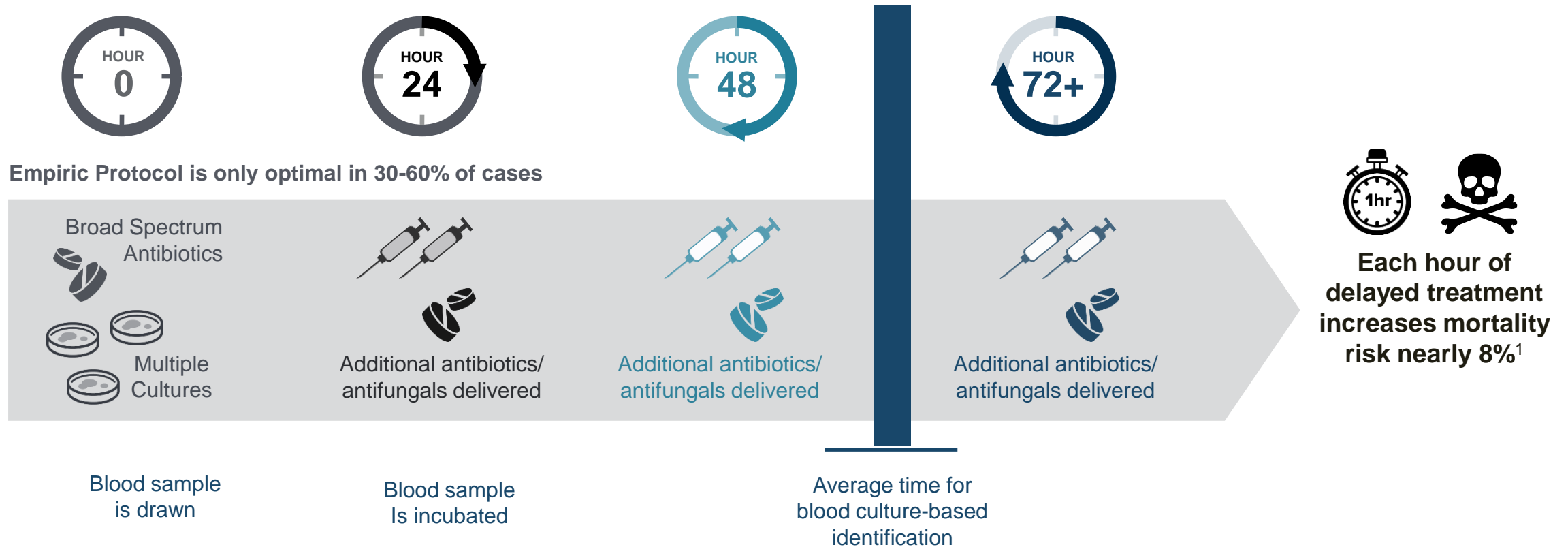
Claims more lives each  
year than the three top  
cancers combined  
(lung, colorectal,  
breast)<sup>2</sup>



Causes the death of  
nearly 270,000  
Americans annually<sup>3</sup>

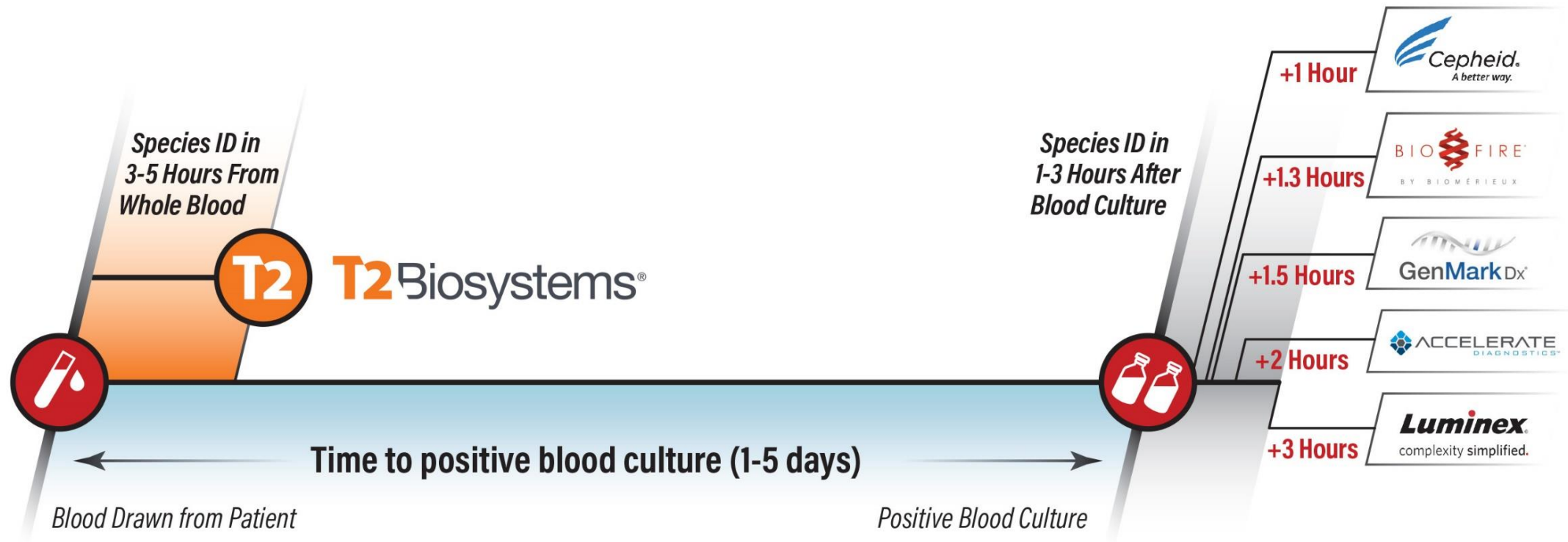
# The Challenge of Detecting Sepsis-Causing Pathogens

The current standard is a race against time, relying on empiric probability-based protocols



# Rapid Detection of Sepsis-Causing Pathogens is Critical

Enables targeted therapy within 3-5 hours of first blood-draw, often before the second dose of antibiotics is administered



T2 Biosystems provides species and resistance gene identification **directly from whole blood in 3-5 hours of the first blood draw**, often before the second dose of broad-spectrum antibiotics is delivered, enabling clinicians to achieve targeted therapy faster than the current standard of care.



# Our Comprehensive Product Portfolio is Simple to Use

## Fully-automated T2Dx Instrument

- Fast: Results in 3-5 hours
- Easy: no sample preparation
- Sensitive: ~1 CFU/mL LoD



T2Candida®	T2Bacteria®	T2Resistance™
Sensitivity: 91.1% <sup>1</sup> Specificity: 99.4% <sup>1</sup>	Sensitivity: 95.4% <sup>2</sup> Specificity: 98.0% <sup>2</sup>	FDA Breakthrough Device CE Mark/RUO 2019
<i>C. albicans</i> <i>C. tropicalis</i> <i>C. parapsilosis</i> <i>C. krusei</i> <i>C. glabrata</i>	<i>E. faecium</i> <i>S. aureus</i> <i>K. pneumoniae</i> <i>P. aeruginosa</i> <i>E. coli</i>	<i>mecA/C</i> <i>vanA/B</i> CTXM-14/15 KPC OXA-48 Group NDM, VIM, IMP AmpC (CMY/DHA)
FDA-Cleared CE-marked 1-3 CFU/mL LoD	FDA-Cleared CE-marked 2-11 CFU/mL LoD	Available as RUO (US) FDA in process CE-marked 3-11 CFU/mL LoD

# Growing Independent Support for T2 Technology

T2Bacteria represents a substantial clinical improvement over existing technologies<sup>1</sup>



Included in **dozens of independent, real-world clinical case studies** demonstrating clinical utility of T2Bacteria and T2Candida ([www.t2biosystems.com](http://www.t2biosystems.com))



U.S. Food & Drug Administration **granted breakthrough device designation** for T2Resistance™ Panel



U.S. Centers for Medicare & Medicaid Services established T2Bacteria® as **first diagnostic product to gain incremental reimbursement** through its New Technology Add-on Payment (NTAP)



U.S. Department of Health and Human Services (i.e., BARDA) **awarded T2 Biosystems with up to \$69M in milestone-based product development funding**, among the largest grants awarded to a diagnostic company



Premier, Inc. (NASDAQ: PINC) **awarded Breakthrough Technology contract** to T2 Biosystems, providing access to ~4,000 Premier hospitals



Vizient, Inc. **awarded Innovative Technology contract** to T2 Biosystems, providing access to more than 50 percent of the nation's acute care hospitals, 95 percent of all academic medical centers and 20 percent of the country's ambulatory market

# 2020 Corporate Priorities



## ACCELERATE SALES

Focus on U.S. market  
Increase test utilization  
Secure new T2Dx contracts



## IMPROVE OPERATIONS

Reduce COGS  
Reduce expenses  
Update infrastructure



## ADVANCE PIPELINE

Initiate T2Resistance FDA study  
Advance expanded panel  
Establish T2Lyme LDT

# 1

## ACCELERATE SALES

# Accelerating the Commercial Implementation Process

TARGETING



MESSAGING



IMPLEMENTATION



UTILIZATION



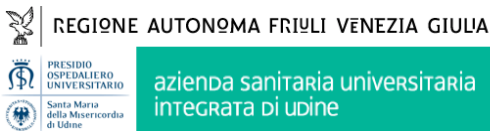
# Selected T2 Biosystems Customers



Indiana University Health



Azienda Ospedaliera di Catanzaro  
"Pugliese Ciaccio"



# 2

## IMPROVE OPERATIONS

T2 Biosystems



# T2 Operational Objectives

Continue to:

- Reduce cost of goods sold (COGS)
- Reduce operating expenses
- Update infrastructure to enhance operational efficiencies





# 3

## ADVANCE PIPELINE

T2 Biosystems

# T2SARS-CoV-2™ Panel

Developing Molecular Diagnostic Test to be Run on T2Dx Instrument

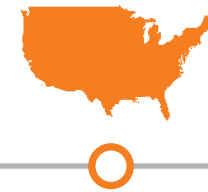


Executed worldwide licensing agreement for assay design information with Hackensack Meridian Health's Center for Discovery and Innovation



In Development:



- Multiple swab types
- Multiple matrices
- Sample-to-answer
- High quality



Commercialize under FDA EUA guidelines as early as the end of 2Q 2020

# T2 Product Pipeline

Opportunity to leverage platform into new clinical markets

T2Cauris™ Panel	T2Resistance™	T2Lyme™	Biothreat Panel	Expanded Panel
<i>C. auris</i> <i>C. duobushaemulonii</i> <i>C. haemulonii</i>  Method validated by CDC for patient swabs.	<i>mecA/C</i> <i>vanA/B</i> CTXM-14/15 KPC OXA-48 Group NDM, VIM, IMP AmpC (CMY/DHA)  Powered by <b>CARB-X</b>	<i>B. burgdorferi</i> <i>B. afzelii</i> <i>B. garinii</i> <i>Borellia spp.</i>	<i>B. anthracis</i> <i>F. tularensis</i> <i>Burkholderia spp.</i> <i>Y. pestis</i> <i>R. prowazekii</i> Toxin genes  	99% of bloodborne bacterial infections  Pan-gram + / - results (detecting >250 species)  All bloodborne antibiotic resistant threats identified by CDC  

# T2Resistance Panel

## The first direct-from-blood detection of resistance markers

- Detection of **13 resistance genes** from both Gram-positive and Gram-negative pathogens from a single patient blood sample, without the wait for blood culture, in 3-5 hours
- Covers the most clinically important genes, including several listed on the **CDC Urgent Threat list** for antibiotic resistance
- Utilizes **the same T2Dx Instrument** as the T2Bacteria and T2Candida Panels
- Developed with the help of an award from CARB-X (funded by BARDA), the Wellcome Trust, and the National Institute of Allergy and Infectious Diseases (NIAID); **first CARB-X funded product launched**
- Research use only (RUO) available as of 9/30/19
- CE-marked for clinical use outside U.S.

### ***FDA Breakthrough Designation***

- Granted “Breakthrough Device” designation by the FDA
- Allows T2 Biosystems to work closely with the FDA during the premarket review phase to ensure patients can have access to the benefits of this innovation as soon as possible

# Advancing T2 Platform with Multi-Year Government Contract<sup>1</sup>

Significant pipeline expansion enabled by milestone-based BARDA funding

**Funds expansion of product portfolio from development through FDA submission for 3 panels, and...**

**Development of next-generation high-throughput instrument**

## Expanded Panel

- 99% of all bloodborne bacterial infections by means of  $\geq 36$  reported results
- Pan-Gram positive and pan-Gram negative results (detecting >250 species)
- All bloodborne antibiotic resistant threats identified by the CDC
- All from a single blood sample...

## T2Resistance Panel

- Breakthrough device designation by FDA
- 13 antibiotic resistance genes from gram positive/negative pathogens

## Biothreat Pathogens Panel

- First ever direct-from-blood panel for detection of biothreat pathogens
- *B. anthracis*, *F. tularensis*, *Burkholderia* spp., *Y. pestis*, *R. prowazekii*, and toxin genes

# T2Lyme Panel

Sensitivity greater than any existing Lyme tests<sup>1,2</sup>

- Discussions with multiple reference laboratories are underway for launching T2Lyme as a reference-lab LDT
- Data show that T2Lyme is **>10 times more sensitive than existing molecular (PCR) Lyme tests**, detecting more patients with early Lyme disease than existing molecular tests
- In a head-to-head comparison, **T2Lyme has higher clinical sensitivity and accuracy than CDC recommended 2-tier test**
- T2 Biosystems has conducted a multi-year pivotal study and partnered to generate a bio-bank of >300 clinical samples for clinical validation of the T2Lyme test

More than **3.4 million** diagnostics tests are performed for Lyme disease each year in the United States<sup>3</sup>

**30K**

Lyme Disease  
Cases Reported  
by CDC<sup>4</sup>

**300K**

Estimated Lyme  
Disease  
Patients<sup>3,5</sup>

**>3.4M**

Annual  
Diagnostic  
Tests<sup>3</sup>

# Financial Summary<sup>1</sup>

March 31, 2020		
Revenue	1Q20	\$2.5M
	1Q19	\$1.8M
Revenue Growth	YoY	43%
Product Revenue	1Q20	\$1.0M
	1Q19	\$1.3M
Cash Burn <sup>2</sup>	1Q20	\$14.8M
Cash <sup>3</sup>	3/31/2020	\$36.5M
Common Shares Outstanding	1Q20	119.2M