# **Corporate Presentation**

(NASDAQ: TTOO)

February 2020



## **Forward-Looking Statements**

This presentation contains forward-looking statements. Such statements reflect the current views of senior management of T2 Biosystems, Inc. ("we", "us", "our", "T2", "T2 Biosystems" or the "Company") and include those about T2's goals, strategies, plans, objectives, prospects, milestones, future operations, business and industry, anticipated product benefits, future events and conditions and potential scenarios. Such statements and those that include the words "expect," "intend," "plan," "believe," "project," "forecast," "estimate," "may," "should," "anticipate" and similar statements of a future or forwardlooking nature identify forward-looking statements for purposes of the federal securities laws or otherwise. Forward-looking statements address matters that involve risks and uncertainties. Each forward-looking statement is subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such statement, including, for example: (i) our status as an early commercial-stage company and expectation to incur losses in the future; (ii) our ability to obtain marketing authorization from the FDA or regulatory clearance for additional product candidates in the United States or abroad; (iii) the market acceptance of our technology; (iv) our ability to timely and successfully develop and commercialize existing and future product candidates; (v) our lengthy and variable sales cycle and lack of sales history; (vi) our ability to successfully manage growth; (vii) federal, state and foreign regulatory requirements; (viii) our uncertain future capital needs and ability to raise future capital; (ix) dependence on third parties; (x) recruiting, training and retaining key personnel; (xi) competitive factors; (xii) manufacturing and other product risks; (xii) risks related to intellectual property; and (xiii) other risk factors included in our annual report on form 10-K filed with the Securities and Exchange Commission (SEC) on March 14, 2019 and other documents we file with the SEC from time to time. Accordingly, there are or will be important factors that could cause our actual results to differ materially from those indicated in these statements. The statements made herein speak only as of the date of this presentation. We do not undertake, and specifically disclaim, any obligation to update any forward-looking statements contained in this presentation.

### **Investment Highlights**

A platform technology with multiple, billion-dollar franchise opportunities





#### First-in-Class Dx

Provide species-specific results, direct from whole blood, in 3 to 5 hours



### **Large Market**

\$2B+ initial market potential



#### Reimbursement

Covered by existing reimbursement codes



### **Robust Pipeline**

A new generation of diagnostics



#### **Execution**

Focused U.S. Commercial effort

## **T2 Biosystems**

We deliver life-saving innovations to achieve targeted therapy, faster.



### Sepsis is a Global Problem with Fatal Consequences

An estimated 11 million people worldwide die annually with sepsis, more than all cancers combined





Sepsis contributes to

1 in 5 deaths

globally



## Sepsis Represents \$41 Billion in U.S. Healthcare Costs

Claims more U.S. lives each year than the top three cancers combined: lung, colorectal, breast



Costs the U.S. healthcare system \$41 billion annually<sup>1</sup>



Claims more lives each year than the three top cancers combined (lung, colorectal, breast)<sup>2</sup>



Causes the death of nearly 270,000 Americans annually<sup>3</sup>



https://www.hhs.gov/about/news/2020/02/14/largest-study-sepsis-cases-among-medicare-beneficiaries-finds-significant-burden.html
 National Institute of General Medical Sciences. National Institutes of Health. Sepsis fact sheet. 2014.

Centers for Disease Control and Prevention.

## The Challenge of Detecting Sepsis-Causing Pathogens

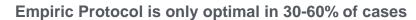
The current standard is a race against time, relying on empiric probability-based protocols























delayed treatment increases mortality risk nearly 8%<sup>1</sup>

Blood sample is drawn

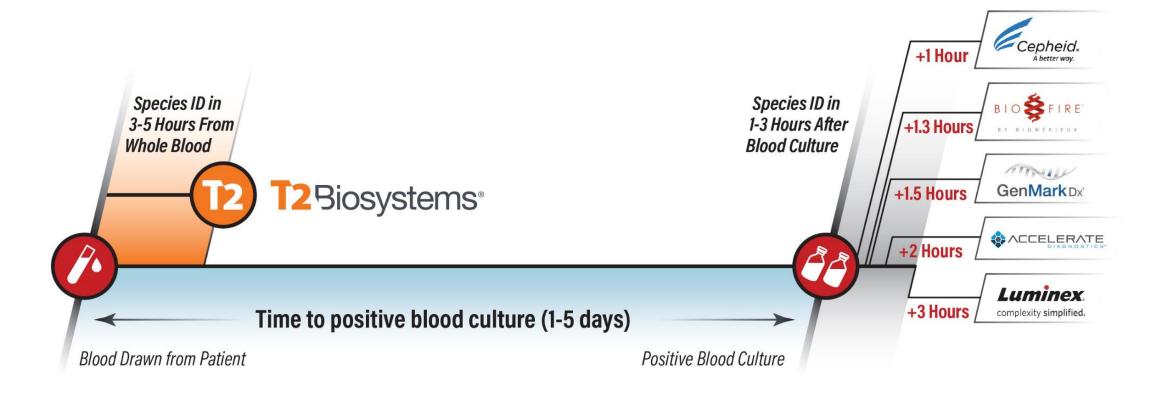
Blood sample Is incubated

Average time for blood culture-based identification



## Rapid Detection of Sepsis-Causing Pathogens is Critical

Enables targeted therapy within 3-5 hours of first blood-draw, often before the second dose of antibiotics is administered



T2 Biosystems provides species and resistance gene identification directly from whole blood in 3-5 hours of the first blood draw, often before the second dose of broad-spectrum antibiotics is delivered, enabling clinicians to achieve targeted therapy faster than the current standard of care.

### Our Comprehensive Product Portfolio is Simple to Use

### Fully-automated T2Dx Instrument

Fast: Results in 3-5 hours

Easy: no sample preparation

Sensitive: ~1 CFU/mL LoD





T2Candida®  Sensitivity: 91.1%¹ Specificity: 99.4%¹	T2 Bacteria® Sensitivity: 95.4%2 Specificity: 98.0%2	T2 Resistance™  FDA Breakthrough Device CE Mark/RUO 2019
C. albicans C. tropicalis C. parapsilosis C. krusei C. glabrata	E. faecium S. aureus K. pneumoniae P. aeruginosa E. coli	mecA/C vanA/B CTXM-14/15 KPC OXA-48 Group NDM, VIM, IMP AmpC (CMY/DHA)
FDA-Cleared CE-marked 1-3 CFU/mL LoD	FDA-Cleared CE-marked 2-11 CFU/mL LoD	Available as RUO (US) FDA in process CE-marked 3-11 CFU/mL LoD



## **Growing Independent Support for T2 Technology**

T2Bacteria represents a substantial clinical improvement over existing technologies<sup>1</sup>



Included in dozens of independent, real-world clinical case studies demonstrating clinical utility of T2Bacteria and T2Candida (www.t2biosystems.com)



U.S. Food & Drug Administration granted breakthrough device designation for T2Resistance<sup>™</sup> Panel



U.S. Centers for Medicare & Medicaid Services established T2Bacteria® as first diagnostic product to gain incremental reimbursement through its New Technology Add-on Payment (NTAP)



U.S. Department of Health and Human Services (i.e., BARDA) awarded T2 Biosystems with up to \$69M in milestone-based product development funding, among the largest grants awarded to a diagnostic company



Premier, Inc. (NASDAQ: PINC) awarded breakthrough technology contract to T2 Biosystems, providing access to ~4,000 Premier hospitals



### **2020 Corporate Priorities**





Focus on U.S. market Increase test utilization Secure new T2Dx contracts



#### **IMPROVE OPERATIONS**

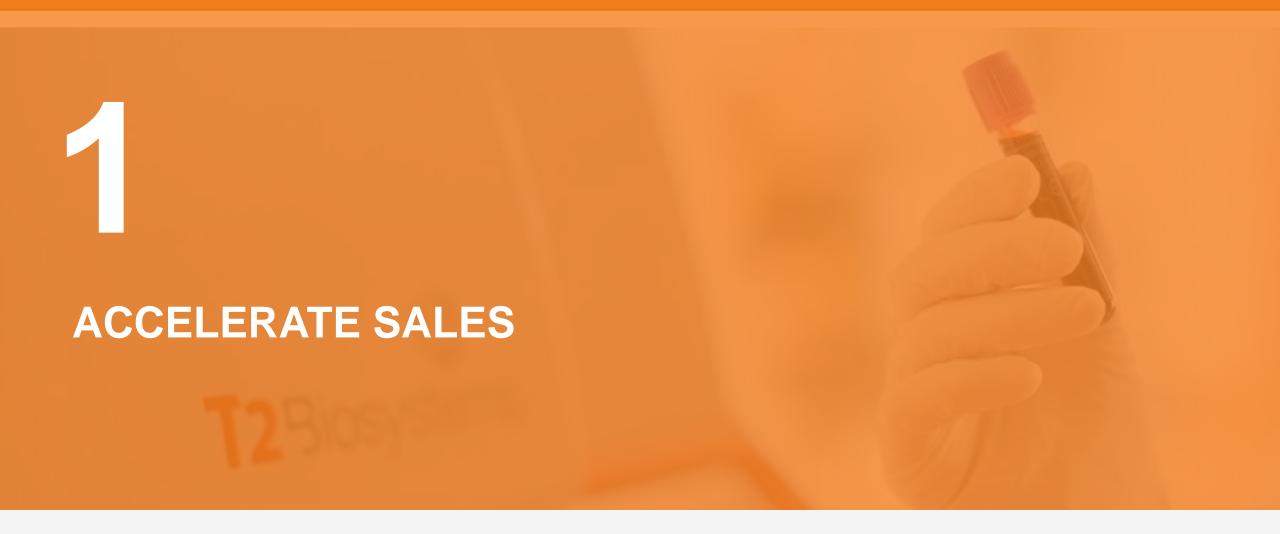
Reduce COGS Reduce expenses Update infrastructure



#### **ADVANCE PIPELINE**

Initiate T2Resistance FDA study Advance expanded panel Establish T2Lyme LDT





### **Accelerating the Commercial Implementation Process**

**TARGETING** 

**MESSAGING** 

**IMPLEMENTATION** 

UTILIZATION









### **Selected T2 Biosystems Customers**







### Indiana University Health











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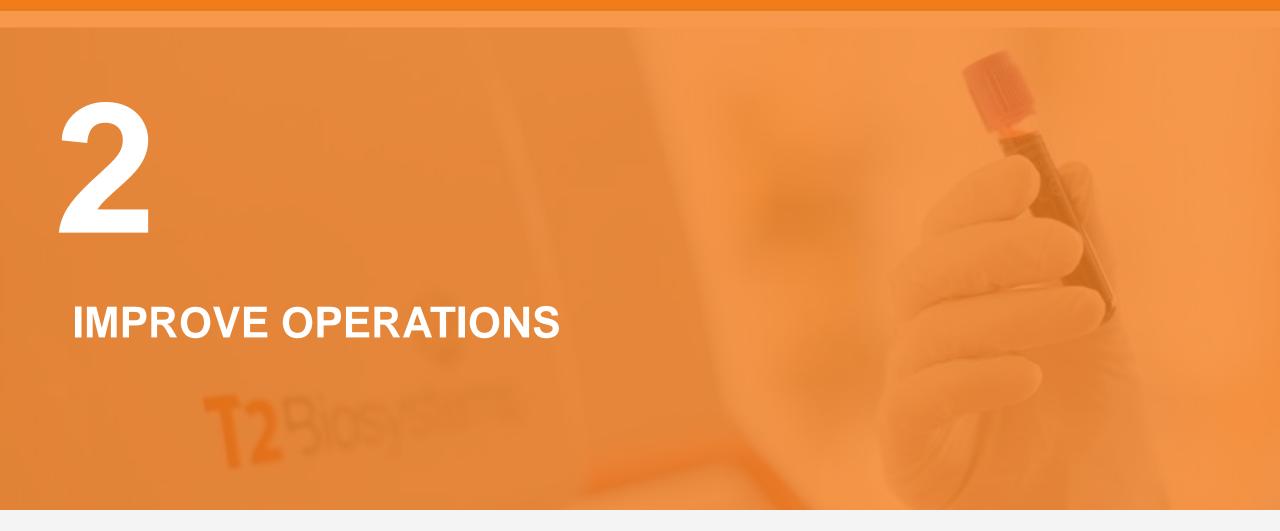








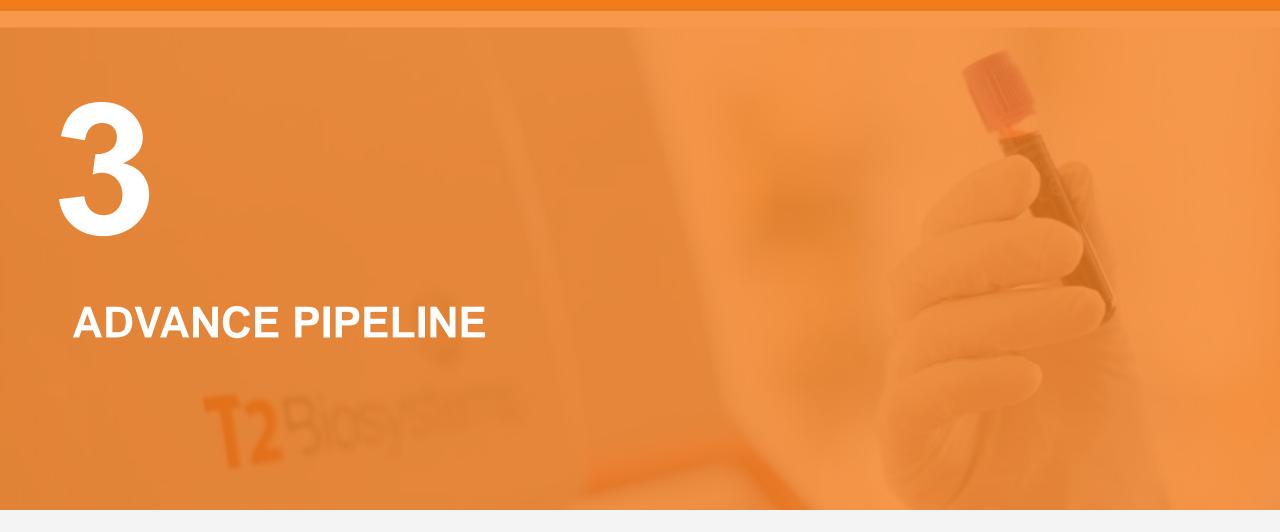




### **T2** Operational Objectives

- Reduce cost of goods sold (COGS)
- Reduce operating expenses
- Update infrastructure to enhance operational efficiencies





### **T2 Product Pipeline**

Opportunity to leverage platform into new clinical markets

<b>T2</b> Cauris <sup>™</sup> Panel	<b>T2</b> Resistance <sup>™</sup>	<b>T2</b> Lyme <sup>®</sup>	Biothreat Panel	Expanded Panel
C. auris C. duobushaemulonii C. haemulonii  Method validated by CDC for patient swabs.	mecA/C vanA/B CTXM-14/15 KPC OXA-48 Group NDM, VIM, IMP AmpC (CMY/DHA)	B. burgdorferi B. afzelii B. garinii Borellia spp.	B. anthracis F. tularensis Burkholderia spp. Y. pestis R. prowazekii Toxin genes	99% of bloodborne bacterial infections  Pan-gram + / - results (detecting >250 species)  All bloodborne antibiotic resistant threats identified by CDC

### **T2Resistance Panel**

#### The first direct-from-blood detection of resistance markers

- Detection of 13 resistance genes from both Gram-positive and Gram-negative pathogens from a single patient blood sample, without the wait for blood culture, in 3-5 hours
- Covers the most clinically important genes, including several listed on the CDC Urgent Threat list for antibiotic resistance
- Utilizes the same T2Dx Instrument as the T2Bacteria and T2Candida Panels
- Developed with the help of an award from CARB-X (funded by BARDA), the Wellcome Trust, and the National Institute of Allergy and Infectious Diseases (NIAID); first CARB-X funded product launched
- Research use only (RUO) available as of 9/30/19
- CF-marked for clinical use outside U.S.

#### FDA Breakthrough Designation

- Granted "Breakthrough Device" designation by the FDA
- Allows T2 Biosystems to work closely with the FDA during the premarket review phase to ensure patients can have access to the benefits of this innovation as soon as possible



### Advancing T2 Platform with Multi-Year Government Contract<sup>1</sup>

Significant pipeline expansion enabled by milestone-based BARDA funding

Funds expansion of product portfolio from development through FDA submission for 3 panels, and...

Development of nextgeneration highthroughput instrument

#### **Expanded Panel**

- 99% of all bloodborne bacterial infections by means of ≥36 reported results
- Pan-Gram positive and pan-Gram negative results (detecting >250 species)
- All bloodborne antibiotic resistant threats identified by the CDC
- All from a single blood sample...

#### **T2Resistance Panel**

- Breakthrough device designation by FDA
- 13 antibiotic resistance genes from gram positive/negative pathogens

#### **Biothreat Pathogens Panel**

- First ever direct-from-blood panel for detection of biothreat pathogens
- B. anthracis, F. tularensis, Burkholderia spp., Y. pestis, R. prowazekii, and toxin genes



### **T2Lyme Panel**

Sensitivity greater than any existing Lyme tests<sup>1,2</sup>

- Discussions with multiple reference laboratories are underway for launching T2Lyme as a reference-lab LDT
- Data show that T2Lyme is >10 times more sensitive than existing molecular (PCR) Lyme tests, detecting more patients with early Lyme disease than existing molecular tests
- In a head-to-head comparison, T2Lyme has higher clinical sensitivity and accuracy than CDC recommended 2-tier test
- T2 Biosystems has conducted a multi-year pivotal study and partnered to generate a bio-bank of >300 clinical samples for clinical validation of the T2Lyme test

More than **3.4 million** diagnostics tests are performed for Lyme disease each year in the United States<sup>3</sup>

30K

Lyme Disease
Cases Reported
by CDC<sup>4</sup>

300K
Estimated Lyme
Disease
Patients<sup>3,5</sup>

>3.4M

Annual
Diagnostic
Tests<sup>3</sup>



<sup>1.</sup> Snyder, J, Giese, H, Bandoski-Gralinski, C, et al. (2017). T2 Magnetic Resonance Assay-Based Direct Detection of Three Lyme Disease-Related Borrelia Species in Whole-Blood Samples. JCM August 2017 Volume 55 Issue 8, p. 2453-2461.

Andre, P., Smith, R., Damle, N., et al. (2018). A Prospective Clinical Evaluation of the T2Lyme®Diagnostic Demonstrated a High Positive Predictive Value for Borrelia Infection. 15<sup>th</sup> International Conference on Lyme Borreliosis and other Tick-Borne Diseases (ICLB). September 11-14, 2018 Atlanta Georgia

Hinckley et al. Clin Infect Dis.

www.cdc.gov/lyme/stats/

Nelson et al. Emerging Infect Dis. 2015.

### Financial Summary<sup>1</sup>

December 31, 2019				
Revenue	4Q19	\$3.1M		
	4Q18	\$1.8M		
	FY19	\$8.3M		
	4Q19	\$1.6M		
Product Revenue <sup>2</sup>	4Q18	\$1.3M		
	FY19	\$5.3M		
Product Growth	YoY	11%		
Cash Burn <sup>3</sup>	4Q19	\$10.9M		
Cash <sup>4</sup>		\$11.2M		
Common Shares Outstanding	4Q19	50.7M		

<sup>1.</sup> All amounts are rounded to the nearest hundred thousand.

<sup>2.</sup> FY19 Includes \$0.2 million T2Dx instruments associated with a U.S. Government contract.

<sup>3.</sup> Excludes \$4.8 M raised through sale of 3,807,113 shares of common stock under the ATM facility in 4Q19.

<sup>4.</sup> Includes \$180k restricted cash.