# **Corporate Presentation**

XXXXXXX HEALTHCARE CONFERENCE (NASDAQ: TTOO)

January 2020

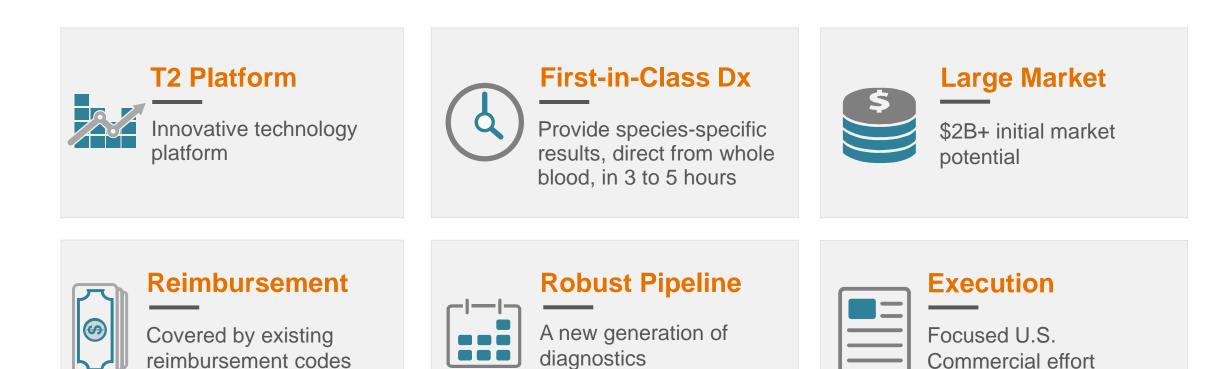


### **Forward-Looking Statements**

This presentation contains forward-looking statements. Such statements reflect the current views of senior management of T2 Biosystems, Inc. ("we", "us", "our", "T2", "T2 Biosystems" or the "Company") and include those about T2's goals, strategies, plans, objectives, prospects, milestones, future operations, business and industry, anticipated product benefits, future events and conditions and potential scenarios. Such statements and those that include the words "expect," "intend," "plan," "believe," "project," "forecast," "estimate," "may," "should," "anticipate" and similar statements of a future or forwardlooking nature identify forward-looking statements for purposes of the federal securities laws or otherwise. Forward-looking statements address matters that involve risks and uncertainties. Each forward-looking statement is subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such statement, including, for example: (i) our status as an early commercial-stage company and expectation to incur losses in the future; (ii) our ability to obtain marketing authorization from the FDA or regulatory clearance for additional product candidates in the United States or abroad; (iii) the market acceptance of our technology; (iv) our ability to timely and successfully develop and commercialize existing and future product candidates; (v) our lengthy and variable sales cycle and lack of sales history; (vi) our ability to successfully manage growth; (vii) federal, state and foreign regulatory requirements; (viii) our uncertain future capital needs and ability to raise future capital; (ix) dependence on third parties; (x) recruiting, training and retaining key personnel; (xi) competitive factors; (xii) manufacturing and other product risks; (xii) risks related to intellectual property; and (xiii) other risk factors included in our annual report on form 10-K filed with the Securities and Exchange Commission (SEC) on March 14, 2019 and other documents we file with the SEC from time to time. Accordingly, there are or will be important factors that could cause our actual results to differ materially from those indicated in these statements. The statements made herein speak only as of the date of this presentation. We do not undertake, and specifically disclaim, any obligation to update any forward-looking statements contained in this presentation.

# **Investment Highlights**

A platform technology with multiple, billion-dollar franchise opportunities







### We deliver life-saving innovations to achieve targeted therapy, faster.



# **Sepsis is a Global Problem with Fatal Consequences**

An estimated 11 million people worldwide die annually with sepsis, more than all cancers combined





Sepsis contributes to **1 in 5 deaths** globally

Rudd et al, (2020). Global, regional, and national sepsis incidence and mortality, 1990–2017: analysis for the Global Burden of Disease Study. The Lancet, VOLUME 395, ISSUE 10219, P200-211



# Sepsis Represents \$27 Billion in U.S. Healthcare Costs

Claims more U.S. lives each year than the top three cancers combined: lung, colorectal, breast



2. McDermott, K. W., Elixhauser, A., Sun, R. (2017). Statistical Brief# 225. Healthcare Cost and Utilization Project (HCUP). June.

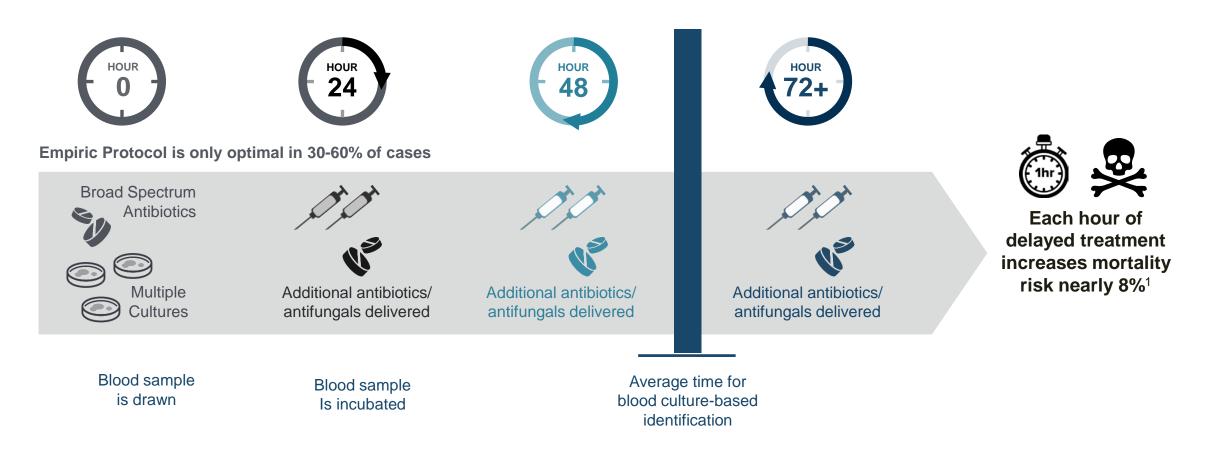
3. National Institute of General Medical Sciences. National Institutes of Health. Sepsis fact sheet. 2014.

4. Centers for Disease Control and Prevention.



# The Challenge of Detecting Sepsis-Causing Pathogens

The current standard is a race against time, relying on empiric probability-based protocols

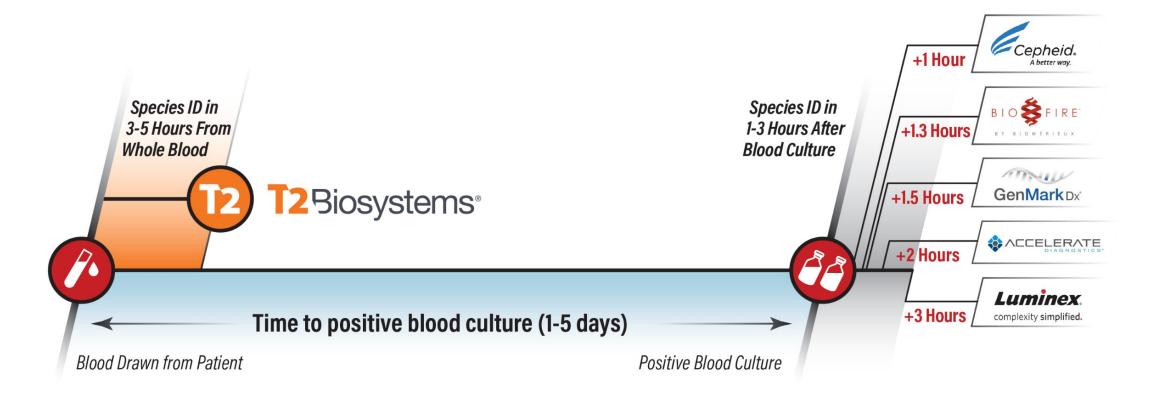


1. Kumar, A., Roberts, D., Wood, K.E., et al, (2006). Duration of hypotension before initiation of effective antimicrobial therapy is the critical determinant of survival in human septic shock. Critical care medicine, 34(6), 1589-1596.



# **Rapid Detection of Sepsis-Causing Pathogens is Critical**

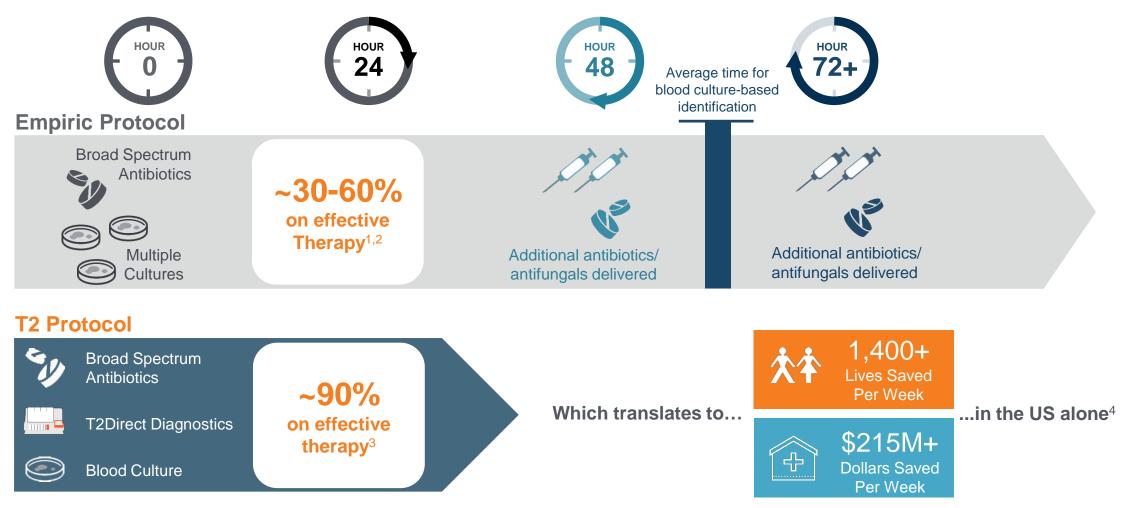
T2 offers the only FDA-approved direct-from-blood system for rapid species identification



T2 Biosystems provides species and resistance gene identification **directly from whole blood in 3-5 hours of the first blood draw**, often before the second dose of broad-spectrum antibiotics is delivered, enabling clinicians to achieve targeted therapy faster than the current standard of care.

## The T2 Protocol Enables Targeted Therapy, Faster

Approximately 90% of patients can receive effective therapy within hours, not days



1.T2Bacteria Clinical Pivotal Trial Data. 2. Buehler, S. S., Madison, B., Snyder, S. R., et al. (2016). Effectiveness of practices to increase timeliness of providing targeted therapy for inpatients with bloodstream infections: a laboratory medicine best practices systematic review and meta-analysis. Clinical microbiology reviews, 29(1), 59-103.3. Kumar, A., Ellis, P., Arabi, Y., et al. (2009). Initiation of inappropriate natimicrobial therapy results in a fivefold reduction of survival in human septic shock. CHEST Journal, 136(5), 1237-1248. 4. Represents the potential healthica resavings and lives sevulus ing ratio results in a fivefold reduction of survival in human septic shock. CHEST Journal, 136(5), 1237-1248. 4. Represents the potential healthica resavings and lives results ing ratio results in a fivefold reduction of survival in human septic shock. CHEST Journal, 136(5), 1237-1248. 4. Represents the potential healthica resavings and lives results ing ratio results in a fivefold reduction of survival in human septic shock. CHEST Journal, 136(5), 1237-1248. 4. Represents the other potential healthica results in a fivefold reduction of survival in human septic shock. CHEST Journal, 136(5), 1237-1248. 4. Represents the other potential healthica results in a fivefold reduction of survival in human septic shock. CHEST Journal, 136(5), 1237-1248. 4. Represents the other potential healthica results in a fivefold reduction of survival in human septic shock. CHEST Journal, 136(5), 1237-1248. 4. Represents the ratio of symptoms, (ii) 90% of high risk patients results in a fivefold reduction of the presentation of survival in human septic shock and uncertainties therapy within hours of the presentation of survival in human results and constitute forward-looking statements that could cause actual results to differ materially form those expressed or impliced by such statement.

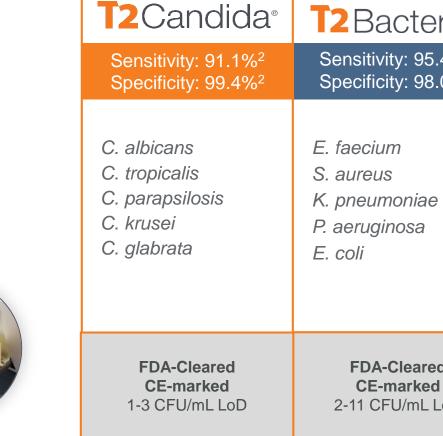


### **Our Comprehensive Product Portfolio is Simple to Use**

**Fully-automated T2Dx Instrument** 

- Fast: Results in 3-5 hours
- Easy: no sample preparation
- Sensitive: ~1 CFU/mL LoD





#### T2Bacteria® T2 Resistance<sup>®</sup> Sensitivity: 95.4%<sup>1</sup> FDA Breakthrough Device Specificity: 98.0%<sup>1</sup> CE Mark/RUO 2019 mecA/C vanA/B CTXM-14/15 **KPC** OXA-48 Group NDM, VIM, IMP AmpC (CMY/DHA) Available as RUO (US) **FDA-Cleared** FDA in process **CE-marked CE-marked** 2-11 CFU/mL LoD 3-11 CFU/mL LoD



1. T2Bacteria Pivotal Clinical Study. This is a combination of samples run in both prospective and contrived arms of study. T2Bacteria showed an overall average sensitivity of 90% in the prospective arm of the study and the contrived arm an overall average PPA of 97%.

# **Growing Independent Support for T2 Technology**

T2Bacteria represents a substantial clinical improvement over existing technologies<sup>1</sup>



Included in dozens of independent, real-world clinical case studies demonstrating clinical utility of T2Bacteria and T2Candida (www.t2biosystems.com)



U.S. Food & Drug Administration granted breakthrough device designation for T2Resistance<sup>™</sup> Panel



U.S. Centers for Medicare & Medicaid Services established T2Bacteria<sup>®</sup> as first diagnostic product to gain incremental reimbursement through its New Technology Add-on Payment (NTAP)



U.S. Department of Health and Human Services (i.e., BARDA) awarded T2 Biosystems with up to \$69M in milestone-based product development funding, among the largest grants awarded to a diagnostic company



Premier, Inc. (NASDAQ: PINC) awarded breakthrough technology contract to T2 Biosystems, providing access to ~4,000 Premier hospitals



### **2020 Corporate Priorities**







#### ACCELERATE SALES

Focus on US market Increase test utilization Secure new T2Dx contracts

#### **ADVANCE PIPELINE**

Initiate T2Resistance FDA study Advance expanded panel Establish T2Lyme LDT

#### **ENHANCE OPERATIONS**

Reduce COGS Scale production Update infrastructure



### **ACCELERATE SALES**

**Accelerating the Commercial Implementation Process** 

TARGETING

#### MESSAGING

#### IMPLEMENTATION

HOSPIA







UTILIZATION



### **Selected T2 Biosystems Customers**







## **ADVANCE PIPELINE**



### **T2 Product Pipeline**

#### Opportunity to leverage platform into new clinical markets

<b>T2</b> Cauris <sup>™</sup> Panel	T2 Resistance <sup>®</sup>	T2Lyme <sup>®</sup>	Biothreat Panel	Expanded Panel
C. auris C. duobushaemulonii C. haemulonii Method validated by CDC for patient swabs.	mecA/C vanA/B CTXM-14/15 KPC OXA-48 Group NDM, VIM, IMP AmpC (CMY/DHA)	B. burgdorferi B. afzelii B. garinii Borellia spp.	B. anthracis F. tularensis Burkholderia spp. Y. pestis R. prowazekii Toxin genes	99% of bloodborne bacterial infections Pan-gram + / - results (detecting >250 species) All bloodborne antibiotic resistant threats identified by CDC

### **T2Resistance Panel**

#### The first direct-from-blood detection of resistance markers

- Detection of 13 resistance genes from both Gram-positive and Gram-negative pathogens from a single patient blood sample, without the wait for blood culture, in 3-5 hours
- Covers the most clinically important genes, including several listed on the CDC Urgent Threat list for antibiotic resistance
- Utilizes the same T2Dx Instrument as the T2Bacteria and T2Candida Panels
- Developed with the help of an award from CARB-X (funded by BARDA), the Wellcome Trust, and the National Institute of Allergy and Infectious Diseases (NIAID); first CARB-X funded product launched
- Research use only (RUO) available as of 9/30/19
- CE-marked for clinical use outside U.S.

#### FDA Breakthrough Designation

- Granted "Breakthrough Device" designation by the FDA
- Allows T2 Biosystems to work closely with the FDA during the premarket review phase to ensure patients can have access to the benefits of this innovation as soon as possible



Research reported in this presentation is supported by the Cooperative Agreement Number IDSEP160030 from ASPR/BARDA and by an award from Wellcome Trust, as administrated by CARB-X. The content is solely the responsibility of T2 Biosystems and does not necessarily represent the official views of the Department of Health and Human Services Office of the Assistant Secretary for Preparedness and Response, other funders, or CARB-X.

### Advancing T2 Platform with Multi-Year Government Contract<sup>1</sup>

Significant pipeline expansion enabled by milestone-based BARDA funding

Funds expansion of product portfolio from development through FDA submission for 3 panels, and...

Development of nextgeneration highthroughput instrument

#### **Expanded Panel**

- 99% of all bloodborne bacterial infections by means of  $\geq$ 36 reported results
- Pan-Gram positive and pan-Gram negative results (detecting >250 species)
- All bloodborne antibiotic resistant threats identified by the CDC
- All from a single blood sample...

#### **T2Resistance Panel**

- Breakthrough device designation by FDA
- 13 antibiotic resistance genes from gram positive/negative pathogens

#### **Biothreat Pathogens Panel**

- First ever direct-from-blood panel for detection of biothreat pathogens
- *B. anthracis*, *F. tularensis*, *Burkholderia* spp., *Y. pestis*, *R. prowazekii*, and toxin genes



# **T2Lyme Panel**

Sensitivity greater than any existing Lyme tests

- Data show that T2Lyme is >10 times more sensitive than existing molecular (PCR) Lyme tests, detecting more patients with early Lyme disease than existing molecular tests
- In a head-to-head comparison, T2Lyme has higher clinical sensitivity and accuracy than CDC recommended 2-tier test
- T2 Biosystems has conducted a multi-year pivotal study and partnered to generate a biobank of >300 clinical samples for clinical validation of the T2Lyme test
- Discussions with multiple reference laboratories are underway for launching T2Lyme as a reference-lab LDT





## **ENHANCE OPERATIONS**



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## **T2 Operational Objectives**

- Reduce cost of goods sold (COGS)
- Scale production volume to meet commercial demand
- Update infrastructure to enhance operational efficiencies





#### **Financial Summary**<sup>1</sup>

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December 31, 2019				
	4Q19	\$3.0M		
Revenue	4Q18	\$1.8M		
	FY19	\$8.3M		
	4Q19	\$1.5M		
Product Revenue <sup>4</sup>	4Q18	\$1.3M		
	FY19	\$5.5M		
Product Growth	YoY	15%		
Cash Burn <sup>5</sup>	4Q19	\$10.9M		
Cash <sup>6</sup>		\$11.2M		
Common Shares Outstanding	4Q19	50.7M		

#### >5% Investors<sup>2,3</sup> Canon Life Sciences 12.0% **Goldman Sachs** 8.3%

1. All amounts are rounded to the nearest hundred thousand.

- 2. Based on 50,650,354 shares outstanding as of December 31, 2019.
- 3. Source SEC filings as of January 8, 2020.
- 4. FY19 Includes \$0.2 million T2Dx instruments associated with a U.S. Government contract.

5. Excludes \$4.8 M raised through sale of 3,807,113 shares of common stock under the ATM facility in 4Q19.

6. Includes \$180k restricted cash.

